

## BUSINESS DEVELOPMENT NETWORK

**CREATE A MORE PROFITABLE BUSINESS THAT WORKS FOR YOU** by changing the way you look at and run your business. Our Business Development Network program provides existing business owners with an amazing opportunity to work with and learn from three international business coaching firms. In seven action-packed sessions, this program helps business owners bridge the gap between frustration and fruit-bearing business.

**Applications are required** to join this high-powered group of motivated business owners. Businesses must have been in existence for least three years and earn \$100,000 + in annual revenue. Each seven-week program is limited to 15 non-competing businesses and meets one morning (3 hours) per week. Programs are offered several times each year in Newark, Dover, and Georgetown.

The combined value of the coaching services provided is over \$600; however, the SBTDC offers scholarships for qualifying business owners, reducing the **cost to just \$100**. Applications may be completed and submitted online via our website, **DSBTDC.ORG**, or call the SBTDC at 302-831-0782 for a hard-copy.

**What are people saying about BDN?**

*“WOW...A+...ideal for small businesses.”*

*“Very valuable program...sparks creative process...confirms you are not alone fighting daily battles of ownership.”*

*“Our BDN group learned so much from each other that we still meet monthly.”*

*“Excellent program...valuable for anyone in business who wants to improve.”*

*“Speakers were knowledgeable, practical, and ideas implementable.”*

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302-831-0782

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